

Outline for “Powerful Coaching Communication – CC8”

How many meetings and other communication forums do you attend, whether formal or informal, when at the end you are frustrated because it didn't achieve the result you wanted. It was a waste of time! How would it be if in EVERY communication, whether it is over a coffee or in a board room, you knew exactly what you wanted and got it?

This full day workshop is very interactive and focused on the main objective of creating **practical communication skills for outstanding results** in every interaction or communication you enter into. The learnings will be helpful across all areas of business and life, in understanding and enriching the way you relate to everyone you encounter.

The workshop is based upon **8 simple and practical steps** contained in every communication, and **logically structured** around the actual process of communication –

- what to do **before** any communication
- what to do **during** the communication, and
- what to do **after** the communication

This workshop was **created by two internationally certified and recognised Master Coaches** with over **15,000 hours of practical experience** and combines the **best and most up to date coaching technologies** that guarantee success in every communication!

The outcomes participants will receive as a minimum are:

1. How to **design specific outcomes** you wish to achieve from any formal or informal, group or one-on-one communication – including your line in the sand!
2. Understand and guarantee how to **bring the “best” you** to any communication.
3. How to **build powerful rapport and trust** from the first instant.
4. How to **reach agreement at the outset on the specific outcomes** of the communication.
5. How to **resolve conflict** – and reach resolution
6. How to **create solutions** – the practical “how to” steps of achieving outcomes.
7. How to **close the communication** powerfully, ensuring commitment to action/s.
8. How to **critique the communication** to reinforce learnings for next time.
9. How to ensure your **credibility** is maintained at all times.

This interactive workshop uses **fun, role play, reinforcement through practice and ongoing accountability** as its mantra. Everyone will be “in” the experience of their best and worst communication habits – it is here and only here we **truly learn to create practical communication skills for outstanding results!**